

CURRICULUM VITAE

DR. NILS CHRISTIAN HOENOW

CONTACT

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PROFESSIONAL EXPERIENCE

since 2021 RWI, Researcher, research group „Prosocial Behavior“,
Department Environment & Resources

2015 – 2021 University Marburg, Researcher, FB02 Economics, Working Group on Development- &
Cooperative Economics

2015 European Commission in Brussels, Directorate General GROW, Blue-Book Trainee

EDUCATION

2015 – 2021 Dr. rer.pol. (Ph.D. in Economics),
Philipps University of Marburg, Development- & Cooperative Economics, Faculty 02 Eco-
nomics, Supervisors: Prof. Dr. Michael Kirk & Prof. Dr. Björn Vollan
Doctoral thesis: „Field Experiments on Cooperation Behavior“

2012 – 2015 Master of Arts in International Economics, Georg August University of Göttingen

2009 – 2012 Bachelor of Science in Economics, Rhenish Friedrich Wilhelm University of Bonn

Studies abroad Beijing Language and Culture University (PRC), The University of Hong Kong (Hong Kong),
Seoul National University (Republic of Korea), University of Tehran (Iran)

PROJECTS

In Progress

2025 – 2027 “Stimulating Prosocial Behavior (PROSOCIAL)” commissioned by the Leibniz Association

Completed

2021 – 2024 „Die Mobilitätswende in Deutschland gemeinsam gestalten – Lehren aus dem Ruhrgebiet“
commissioned by Stiftung Mercator.

2019 – 2022 „New clean energy communities in a changing European energy system (NEWCOMERS)”
commissioned by the European Commission (Horizon 2020 Framework).

2021 „Wissenschaftliche Evaluierung der Modellprojekte für das digitale Pandemie-Management
in NRW nach § 4c Coronaschutzverordnung (CoronaSchVO)”
commissioned by Ministerium für Wirtschaft, Innovation, Digitalisierung und Energie des
Landes NRW (MWIDE)

Work in Progress

Andor, M. A., Eßer, J., Helmers, V., **Hoenow, N. C.**, & Tomberg, L.: Experiencing Sustainable Transport Alternatives: Effects on Behavior and Willingness to Pay

Hoenow, N. C., Political Orientation and Prosociality

Andor, M.A., **Hoenow, N. C.**, Memmen, M., & Vance, C., Working from Home after Corona: The Best Climate Policy to Save Emissions in the Short-term?

Andor, M. A., Hoenow, N. C., & Koch, B. Y., European Citizens' Perceptions of the Energy Transition and Policies: Evidence Based on a Large-scale Survey from 2021

Bekkers, R., Hoenow, N. C., Andor, M. A., Niehues, D., Ramaekers, M., & Wahideh, A. The Income – Generosity Gradient in Europe

Andor, M. A., Haering, A., & Hoenow, N. C., Policy Options to Increase Organ Donations: Evidence from a Large-scale International Survey

Articles in Review Process

Andor, M. A., Helmers, V., N. C. Hoenow, E. Hümmecke (2025). Die Akzeptanz einer Städttemaut – Erkenntnisse einer Befragung aus drei Ruhrgebietsstädten *Accepted at Perspektiven der Weltwirtschaft (Current version on request)*

Andor, M. A., Grossmann, I., Hoenow, N. C., & Tomberg, L. (2025). Wisdom to give: Perspectival metacognition and the calibration of prosocial behavior across cultures. *Reject & Resubmit. (Current version on request)*

Andor, M. A., Hoenow, N. C., Hümmecke, E., & Tomberg, L. (2025). Small Payments Can Help Take Cars Off the Road Cost-Effectively. *Revise & Resubmit. (Current version on request)*

Articles in Refereed Journals

Hoenow, N. C., Bensch, G., & Kirk, M. (2026). Introducing and terminating monetary incentives in non-regenerating forests: Insights from a framed field experiment. *Environmental and Resource Economics*, 89(6), 43.

Hoenow, N. C., Karki, K., Burger, M. N. (2025). Environmental Attitudes and Prosociality Following a Natural Disaster: Evidence from the 2021 Flood in Germany. *Climatic Change*

Hoenow, N. C., (2025). Disclosing Group Members' Identities Reduces Cooperation in an Artefactual Public Goods Field Experiment. *Human Nature*

Andor, M. A., Hoenow, N. C., Hümmecke, E., & Yang, E. H. (2025). The RWI Climate-Mobility Panel. *Jahrbücher für Nationalökonomie und Statistik*

Hoenow, N. C., Helmers, V., & Yang, E. H. (2025). Electric bicycles and public transport tickets: Ownership and car use patterns. *Transportation Research Part D: Transport and Environment*, 147, 104901.

Hoenow, N. C., & Pourviseh, A. (2024). Intragroup Communication in Social Dilemmas: An Artefactual Public Good Field Experiment in Small-Scale Communities. *Judgment and Decision Making*

Hoenow, N. C., & Kirk, M. (2021). "Does competitive scarcity affect the speed of resource extraction? A common-pool resource lab-in-the-field experiment on land use in northern Namibia" *World Development* 147: 105623

Vollan, B., Hoenow, N. C., & Vorlauffer, T. (2018). On the Definition and Comparability of Individual and Group Incentives for Environmental Conservation. *Conservation Letters*, e12577.

Policy Papers

COMETS, NEWCOMERS, SocialRES & SONNET (2022): Putting people at the heart of energy transitions. Social innovation in energy: four projects shine a light on the path forward. Policy brief, April 2022. Brussels/Antwerp: COMETS, NEWCOMERS, SocialRES, SONNET H2020 projects

Andor, M. A., Barnes, J., Blasch, J., Darby, S., van der Grijp, N., Hansen, P., Hoenow, N. C., Kamin, T., Medved, P., Nicita, A., Oosterhuis, F., Palm, J., Petrovics, D. & Smole, A. (2022): NEWCOMERS - Final policy recommendations prepared by NEWCOMERS H2020 project under grant agreement No 837752

Discussion Papers

Hoenow, N. C., Bensch, G., & Kirk, M. (2026). Introducing and Terminating Monetary Incentives in Non-Regenerating Forests: Insights from a Framed Field Experiment. *Ruhr Economic Papers* #1209

Hoenow, N. C., Bensch, G., & Kirk, M. (2025). Introducing and Terminating Monetary Incentives in Non-Regenerating Forests: Insights from a Framed Field Experiment. *USAE Working Paper No. 25-655*

Andor, M. A., Hoenow, N. C., Hümmecke, E., & Tomberg, L. (2025). Small Payments Can Help Take Cars Off the Road Cost-Effectively. *USAE Working Paper Series 25-650*.

Hoenow, N. C., Helmers, V., & Yang, E. H. (2025). Electric Bicycles and Public Transport Tickets: Ownership and Car Use Patterns. *Ruhr Economic Papers* #1166

Andor, M. A., Hoenow, N. C., Hümmecke, E., Yang, E. (2025). The RWI Climate-Mobility Panel: Survey Data from 2018. *Ruhr Economic Papers* #1154.

Hoenow, N. C., Karki, K., Burger, M. N. (2025). Natural Disaster Experience Does Not Affect Environmental Attitudes or Prosociality – Evidence from the 2021 Flood in Germany. *Ruhr Economic Papers* #1147.

Andor, M. A., Grossmann, I., Hoenow, N. C., & Tomberg, L. (2024). Wisdom and prosocial behavior. *Ruhr Economic Papers* #1054.

Hoenow, N. C. (2023). Cooperation and Anonymity: Does the Revelation of Group Members' Identities Affect Contributions in an Artefactual Public Good Field Experiment?. *USAE Working Paper No. 23-603*

Hoenow, N. C., & Pourviseh, A. (2023). Intragroup Communication in Social Dilemmas: An Artefactual Public Good Field Experiment in Small-Scale Communities. *Ruhr Economic Papers* #1043

Monographs

Andor, M. A., Blasch, J., Cordes, O., Hoenow, N. C., Karki, K., Koch, B. Y., ... & Tomberg, L. (2026). NEWCOMERS European citizen survey on energy transition and energy communities – Data Report – .

Andor, M. A., Helmers, V., Hoenow, N. C., Hümmecke, E., & Memmen, M. (2024) Stimmungsbild Verkehrspolitik: Wie steht die deutsche Bevölkerung zu den meistdiskutierten verkehrspolitischen Maßnahmen? – Ein bundesweiter Vergleich der Zustimmung in der Bevölkerung: Kurzstudie

van der Grijp, N.M., Andor, M.A., Barnes, J., Darby, S., Hansen, P., Hoenow, N.C., Kamin, T., Medved, P., Palm, J., Petrovics, D., & Tomberg, L. (2022) Synthesis of research results: New clean energy communities and polycentric governance thinking NEWCOMERS Deliverable 7.2 Version 2.0, WP7: Synthesis and co-creation of policy recommendations

Andor, M. A., Blasch, J., Cordes, O., Hoenow, N. C., Karki, K., Koch, B. Y., ... & Tomberg, L. (2022). Report on cross-country citizen survey NEWCOMERS Deliverable 6.3 Version 2.0, WP6: Current and potential benefits for energy community members and society, funded under EU H2020 grant agreement, 837752.

Andor, M. A., Bauer, T. K., Breidenbach, P., Dirks, M. W., Eßer, J., Fels, K. M., ... & Tomberg, L. (2022). Endbericht zur wissenschaftlichen Evaluierung der Modellprojekte für das digitale Pandemie-Management in NRW nach § 4c Coronaschutzverordnung (CoronaSchVO). RWI Projektberichte.

Andor, M. A., Bauer, T. K., Breidenbach, P., Dirks, M. W., Fels, K. M., Hönow, N. C., ... & Tomberg, L. (2021). Werkstattbericht zur wissenschaftlichen Evaluierung der Modellprojekte für das digitale Pandemie-Management in NRW nach § 4c Coronaschutzverordnung (CoronaSchVO). RWI Projektberichte.

CONFERENCES, SEMINAR PRESENTATIONS AND INVITED TALKS

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| 2026 | IAREP 50th annual Conference 2026. Universitat Jaume I. Castellón de la Plana, Spain |
| 2025 | Verein für Socialpolitik (VfS) - Jahrestagung 2025: Revival of Industrial Policy. University of Cologne. Cologne, Germany |
| | RWI/WZB PROSOCIAL Workshop. WZB Berlin Social Science Center. Berlin, Germany |
| | SPUDM 2025 - Subjective Probability, Utility & Decision Making. IMT School for Advanced Studies. Lucca, Italy |
| 2024 | GEM/RWI Workshop on Behavioral Environmental Economics (BEE)". Grenoble École de Management, Grenoble, France. |
| 2023 | Recent Advances in the Economics of Philanthropy. Wissenschaftszentrum Berlin für Sozialforschung (WZB). Berlin, Germany. |
| | SABE-IAREP 47th annual Conference 2023. Université Côte d'Azur. Nice, France. |
| | 2023 ASIA-PACIFIC ESA Meeting. Seoul National University. Seoul, Republic of Korea. |
| | Workshop on Environmental Policy Evaluation with the support of EAERE. University of St. Gallen. St. Gallen, Switzerland. |
| 2022 | First Annual Global Scientific Conference on Human Flourishing. Templeton World Charity Foundation. (virtual). |
| | Verein für Socialpolitik (VfS) - Jahrestagung 2022: Big Data in Economics. University of Basel. Basel, Switzerland. |
| | International Association for Research in Economic Psychology (IAREP). University of Agder. Kristiansand, Norway. |
| | World Economic Science Association Conference (ESA) global meeting. Massachusetts Institute of Technology (MIT). Boston, USA. |
| | Invited Podium Discussion in joint policy event "How policies can put people at the heart of energy transitions". Ecohuis. Antwerp, Belgium. |
| | NEWCOMERS final consortium meeting. University of Oxford. Oxford, United Kingdom. |
| 2019 | 14th Nordic Conference on Behavioral and Experimental Economics. Kiel Institute for World Economy. Kiel, Germany. |
| | Land and Poverty Conference. The World Bank. Washington D.C., USA. |
| 2018 | World Meeting of the ESA (economic science association). Humboldt University, Berlin, Germany. |

Land and Poverty Conference. The World Bank, Washington D.C., USA.

3rd Workshop on Experimental Economics for the Environment. University of Hamburg, Hamburg, Germany.

2017 Autumn School “Social Policy in Oil-Based Economies”. University of Tehran. Tehran, Iran.

TEACHING

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| 2015 - 2021 | Philipps-University Marburg, Chair of Development & Co-operative Economics <ul style="list-style-type: none">• Supervision of Bachelor- and Master-Theses• Lecture: Development Economics: An Introduction• Tutorial: Development Economics: An Introduction• Seminars: <ul style="list-style-type: none">- Master Seminar in Experimental Economics- Bachelor Seminar in Environmental Economics- Bachelor Seminar in Development Economics |
| 2021 - 2022 | University Duisburg-Essen <ul style="list-style-type: none">• Bachelor Seminar in Empirical Economics: Inequality and Prosocial Behavior |

LANGUAGE PROFICIENCY

German	Native language
English	Fluent
Spanish	Intermediate
French	Basic
Chinese (Mandarin)	Basic
Korean	Basic