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Choice is Suffering: A Focused Information Criterion for Model Selection

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Abstract

In contrast to conventional measures, the Focused Information Criterion (FIC) allows the purpose-specific selection of models, thereby reflecting the idea that one kind of model might be appropriate for inferences on a parameter of interest, but not for another. Ever since its invention, the FIC has been increasingly applied in the realm of statistics, but this concept appears to be virtually unknown in the economic literature. Using a straightforward analytical example, this paper provides for a didactic illustration of the FIC and shows its usefulness in economic applications.

JEL Classification: C3, D2

Keywords: AKAIKE Information Criterion; SCHWARZ Information Criterion; Translog Cost Function

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1 Introduction

Selecting an adequate model is key for any empirical analysis. Numerous methods for model choice and validation have been suggested in the literature. Well-known approaches to model selection include the usage of information criteria, such as AKAIKE'S (1970) and SCHWARZ' (1978) information criteria AIC and SIC.¹ Alternatively, DETTE (1999), DETTE, PODOLSKIJ and VETTER (2006), or PODOLSKIJ and DETTE (2008) propose, among many others, goodness-of-fit tests. Common to all these tests, measures, and criteria is the idea that they provide us with a single 'best' model, regardless of the purpose of inference. Deviating from this conventional avenue, CLAESKENS and HJORT (2003) have conceived the Focused Information Criterion (FIC) to allow various models to be selected for different purposes.

This approach reflects the view that one kind of model might be appropriate for inferences on, say, the cross-price elasticity of capital and labor, whereas a different sort of model may be preferable for the estimation of another parameter, such as the own-price elasticity of labor. Ever since its invention, the FIC has been increasingly applied in the realm of statistics, but the concept appears to be virtually unknown in the economic literature. Using the classical example of the choice among COBB-DOUGLAS- and translog models for didactic purposes, this paper illustrates the concept and usefulness of the FIC, focusing on the substitutability of capital and labor.

The following Section 2 describes the classical example and the focus parameter. Section 3 explains the core of the FIC, the information matrix, and calculates it for our analytical example. In Section 4, we apply the FIC to the model

¹According to KENNEDY (2003:117), AIC tends to select models that are over-parameterized, whereas SIC, which is also termed Bayesian Information Criterion (BIC), tends to pick up the true model if this is among the choices. The SIC is considered by most researchers to be the best criterion, as it has performed well in Monte-Carlo studies.

selection problem presented in Section 2. The last section summarizes.

2 A Classical Example

We use the frequently employed translog cost function approach – see e. g. FRONDEL and SCHMIDT (2002, 2003) for surveys – including here merely two inputs, capital (K) and labor (L), where p_K and p_L denote the respective prices:

$$\begin{aligned} \log C(p_K, p_L) = & \beta_0 + \beta_K \log p_K + \beta_L \log p_L \\ & + \frac{1}{2} \beta_{KK} \log p_K \log p_K + \beta_{KL} \log p_K \log p_L \\ & + \frac{1}{2} \beta_{LL} \log p_L \log p_L. \end{aligned} \quad (1)$$

This approach reduces to the COBB-DOUGLAS function if the second-order coefficients β_{KK} , β_{LL} , and β_{KL} vanish:

$$H_0 : \beta_{KK} = \beta_{LL} = \beta_{KL} = 0. \quad (2)$$

Given empirical data on input prices, as well as on cost shares of capital (s_K) and labor (s_L), an efficient procedure to obtain coefficient estimates is via a cost share system (BERNDT, 1996:470):

$$\begin{aligned} s_K &= \beta_K + \beta_{KK} \log p_K + \beta_{KL} \log p_L, \\ s_L &= \beta_L + \beta_{KL} \log p_K + \beta_{LL} \log p_L, \end{aligned} \quad (3)$$

which results from the logarithmic differentiation of translog function (1) with respect to p_K and p_L , respectively, as e. g. $\frac{\partial \log C}{\partial \log p_K} = \frac{p_K}{C} \frac{\partial C}{\partial p_K} = \frac{p_K x_K}{C} = s_K$, where according to SHEPARD'S Lemma $\frac{\partial C}{\partial p_K} = x_K$.

In this two-factor case, cost share system (3) degenerates to a single cost share equation:

$$s_K = \beta_K + \beta_{KK} \log(p_K/p_L), \quad (4)$$

as both cost shares add to unity, $s_K + s_L = 1$, thereby implying the following restrictions that are already incorporated in (4):

$$1 = \beta_K + \beta_L, \quad (5)$$

$$0 = \beta_{KK} + \beta_{KL}, \quad (6)$$

$$0 = \beta_{KL} + \beta_{LL}. \quad (7)$$

On the basis of (4), the classical procedure of selecting either of the two specifications involves testing whether β_{KK} equals zero:

$$H_0 : \beta_{KK} = 0. \quad (8)$$

Alternatively, using the FIC for model selection requires determining a measure of interest μ , which is typically a function of the model coefficients. As in many empirical labor market studies, we focus here on the capital elasticity with respect to wages, η_{Kp_L} , which for the translog cost function (1) is given by (see e. g. FRONDEL and SCHMIDT (2006:188))

$$\mu = \mu(\beta_K, \beta_L, \beta_{KK}, \beta_{KL}, \beta_{LL}, \sigma) := \eta_{Kp_L} = \frac{\beta_{KL}}{s_K} + s_L, \quad (9)$$

with the focus parameter μ being the capital elasticity with respect to wages, η_{Kp_L} . Expression (9) degenerates to $\eta_{Kp_L} = s_L$ for the COBB-DOUGLAS function, as can be seen from hypothesis (8) and restriction (6).

3 Information Measures and Matrices

Using the abbreviation $X := \log(p_K/p_L)$ and re-notating s_K by $Y := s_K$, the stochastic version of the more general specification (4) reads

$$Y = \beta_K + \beta_{KK}X + \varepsilon, \quad (10)$$

where ε denotes the error term, whose variance structure is assumed to be homoscedastic: $\text{Var}(\varepsilon) = \sigma^2$. In line with CLAESKENS and HJORT (2003:901), specification (10) is called here *full* model. Relative to the so-called narrow model, also

referred to as the *null* model, the single parameter $\gamma := \beta_{KK}$ completes the full model. For clarity, the parameters estimated from the full model are designated by $\theta^{full} := (\beta_K^{full}, \sigma^{full}, \gamma^{full})^T$, where $\gamma^{full} = \beta_{KK}^{full}$, whereas those of the null model are denoted by $\theta^0 := (\beta_K^0, \sigma^0, \gamma^0)^T$. Corresponding to (8), γ^0 equals zero: $\gamma^0 = 0$.

As the term Focused Information Criterion suggests, it is not surprising at all that employing the FIC is intimately related to calculating information measures. In fact, for comparing competing parametric models on the basis of an n -dimensional sample that provides observations (x_1, \dots, x_n) and (y_1, \dots, y_n) on X and Y , respectively, applying the FIC requires the calculation of a $(p+q) \times (p+q)$ information matrix, where p refers to the number of parameters estimated in the null model and q designates the number of parameters that exclusively belong to the full model.

In our example, $p = 2$ and $q = 1$, that is, I^{full} is a 3×3 matrix and I_{00} is a 2×2 matrix, whereas I_{11} is a scalar:

$$I^{full} := \begin{pmatrix} I_{00} & I_{01} \\ I_{10} & I_{11} \end{pmatrix} = E \begin{bmatrix} \left(\frac{\partial \log L}{\partial \beta_K} \right)^2 & \frac{\partial \log L}{\partial \beta_K} \frac{\partial \log L}{\partial \sigma} & \frac{\partial \log L}{\partial \beta_K} \frac{\partial \log L}{\partial \gamma} \\ \frac{\partial \log L}{\partial \sigma} \frac{\partial \log L}{\partial \beta_K} & \left(\frac{\partial \log L}{\partial \sigma} \right)^2 & \frac{\partial \log L}{\partial \sigma} \frac{\partial \log L}{\partial \gamma} \\ \frac{\partial \log L}{\partial \gamma} \frac{\partial \log L}{\partial \beta_K} & \frac{\partial \log L}{\partial \gamma} \frac{\partial \log L}{\partial \sigma} & \left(\frac{\partial \log L}{\partial \gamma} \right)^2 \end{bmatrix}. \quad (11)$$

Note that the entries of I^{full} are actually based on FISHER's well-known information measure, which for I_{11} , for instance, is given in more detail by

$$I_{11} = E \left[\left(\frac{\partial \log L(\beta_K, \sigma, \gamma, X)}{\partial \gamma} \right)^2 \right] = E \left[\left(\frac{\partial L(\beta_K, \sigma, \gamma, X)}{\partial \gamma} / L(\beta_K, \sigma, \gamma, X) \right)^2 \right].$$

FISHER's information measure helps to discriminate between two parameter values γ_1 and γ_2 on the basis of the likelihood $L(\beta_K, \sigma, \gamma, X)$. Intuitively, the larger the difference $L(\beta_K, \sigma, \gamma_1, X) - L(\beta_K, \sigma, \gamma_2, X)$, the more easy it is to discriminate between γ_1 and γ_2 . FISHER's measure captures this difference by the partial derivative of the likelihood, $\partial \log L / \partial \gamma$, relative to the likelihood L . This ratio is squared in order to account for positive and negative relative differences

alike. Finally, to obtain a global measure that is independent of individual samples, expectations are built.

To determine the entries of information matrix I^{full} , we assume normality of the error term (CLAESKENS, HJORT 2003:902): $\varepsilon \sim N(0, \sigma^2)$. The log-likelihood of ε then reads

$$\log L = -\log \sqrt{2\pi} - \log \sigma - \frac{1}{2} \left(\frac{Y - \beta_K - \beta_{KK}X}{\sigma} \right)^2. \quad (12)$$

Given this log-likelihood, we get

$$\frac{\partial \log L}{\partial \theta} \Big|_{\theta^0} = \begin{pmatrix} \frac{\partial \log L}{\partial \beta_K} \\ \frac{\partial \log L}{\partial \sigma} \\ \frac{\partial \log L}{\partial \beta_{KK}} \end{pmatrix} \Big|_{\theta^0} = \begin{pmatrix} \frac{Y - \beta_K - \beta_{KK} \cdot X}{\sigma} \cdot \frac{1}{\sigma} \\ -\frac{1}{\sigma} + \frac{(Y - \beta_K - \beta_{KK} \cdot X)^2}{\sigma^3} \\ \frac{X(Y - \beta_K - \beta_{KK} \cdot X)}{\sigma} \cdot \frac{1}{\sigma} \end{pmatrix} \Big|_{\theta^0} = \begin{pmatrix} \frac{\varepsilon^0}{\sigma^0} \\ \frac{(\varepsilon^0)^2 - 1}{\sigma^0} \\ \frac{X\varepsilon^0}{\sigma^0} \end{pmatrix}, \quad (13)$$

where $\theta := (\beta_K, \sigma, \gamma = \beta_{KK})^T$, $\theta^0 := (\beta_K^0, \sigma^0, \gamma^0 = 0)^T$, and $\varepsilon^0 := \frac{Y - \beta_K^0}{\sigma^0} \sim N(0, 1)$.

Using vector $\frac{\partial \log L}{\partial \theta} \Big|_{\theta^0}$ as given by (13) and evaluating the information matrix I^{full} at θ^0 , the common anchor of both models, yields

$$\begin{aligned} I^{full} \Big|_{\theta^0} &= E \left[\left(\frac{\partial \log L}{\partial \theta} \Big|_{\theta^0} \right) \cdot \left(\frac{\partial \log L}{\partial \theta} \Big|_{\theta^0} \right)^T \right] = \begin{bmatrix} E \left[\left(\frac{\varepsilon^0}{\sigma^0} \right)^2 \right] & E \left[\frac{(\varepsilon^0)^2 - 1}{\sigma^0} \right] & E \left[\frac{\varepsilon^0 X \varepsilon^0}{\sigma^0} \right] \\ E \left[\frac{\varepsilon^0 (\varepsilon^0)^2 - 1}{\sigma^0} \right] & E \left[\frac{(\varepsilon^0)^2 - 1}{\sigma^0} \right]^2 & E \left[\frac{(\varepsilon^0)^2 - 1}{\sigma^0} \frac{X \varepsilon^0}{\sigma^0} \right] \\ E \left[\frac{\varepsilon^0 X \varepsilon^0}{\sigma^0} \right] & E \left[\frac{(\varepsilon^0)^2 - 1}{\sigma^0} \frac{X \varepsilon^0}{\sigma^0} \right] & E \left[\left(\frac{X \varepsilon^0}{\sigma^0} \right)^2 \right] \end{bmatrix} \\ &= \frac{1}{(\sigma^0)^2} \begin{bmatrix} 1 & 0 & X \\ 0 & 2 & 0 \\ X & 0 & X^2 \end{bmatrix}, \end{aligned} \quad (14)$$

as $E[(\varepsilon^0)^2] = \text{Var}(\varepsilon^0) = 1$, $E[\varepsilon^0] = 0 = E[(\varepsilon^0)^3]$, and $E[(\varepsilon^0)^4] = 3$.

Employing the methods of moments provides an estimate of $I^{full} \Big|_{\theta^0}$ that one needs for inference purposes:

$$\hat{I}^{full} \Big|_{\theta^0} = \begin{pmatrix} \hat{I}_{00} & \hat{I}_{01} \\ \hat{I}_{10} & \hat{I}_{11} \end{pmatrix} = \frac{1}{(\hat{\sigma}^0)^2} \begin{pmatrix} 1 & 0 & \bar{x} \\ 0 & 2 & 0 \\ \bar{x} & 0 & \bar{x}^2 \end{pmatrix}, \quad (15)$$

with $\bar{x} := (x_1 + \dots + x_n)/n$, $\overline{x^2} := (x_1^2 + \dots + x_n^2)/n$, and $(\hat{\sigma}^0)^2$ being the maximum likelihood (ML) estimate of $(\sigma^0)^2$, as ML estimation is CLAESKENS and HJORT's (2003:901) method of choice when employing the FIC as a model discrimination tool.

4 One-Dimensional FIC

While the FIC balances modeling bias versus estimation variability (CLAESKENS, HJORT, 2003:907), in our one-dimensional example, in which both models merely differ in the single coefficient $\gamma = \beta_{KK}$, the FIC reduces for the null model to (CLAESKENS, HJORT, 2003:907):²

$$FIC^0 = \omega^2 D^2, \quad (16)$$

where

$$\omega := I_{10} I_{00}^{-1} \frac{\partial \mu}{\partial \xi} \Big|_{\theta^0} - \frac{\partial \mu}{\partial \gamma} \Big|_{\theta^0}, \quad (17)$$

with $\xi := (\beta_K, \sigma)^T$, and, as $\gamma^0 = 0$,

$$D := \sqrt{n}(\gamma^{full} - \gamma^0) = \sqrt{n}\gamma^{full} \quad (18)$$

capturing the bias, whereas estimation variability vanishes for the null model by definition.

In contrast, for the full model, for which there is no bias by definition, i. e. for which $D = 0$, the FIC is given by

$$FIC^{full} = 2\omega^2 K, \quad (19)$$

with

$$K := (I_{11} - I_{10} I_{00}^{-1} I_{01})^{-1} \quad (20)$$

²Ultimately, it will turn out that the application of the FIC becomes irrelevant in the one-dimensional case.

capturing estimation variability, as is illustrated right now.

Using $\hat{I}^{full} |_{\theta^0}$ from (15), we get an estimate of K :

$$\begin{aligned} \hat{K} &= (\hat{I}_{11} - \hat{I}_{10} \hat{I}_{00}^{-1} \hat{I}_{11})^{-1} = \left[\frac{\bar{x}^2}{(\hat{\sigma}^0)^2} - \left(\frac{\bar{x}}{(\hat{\sigma}^0)^2}, 0 \right) \begin{pmatrix} (\hat{\sigma}^0)^2 & 0 \\ 0 & (\hat{\sigma}^0)^2/2 \end{pmatrix} \begin{pmatrix} \frac{\bar{x}}{(\hat{\sigma}^0)^2} \\ 0 \end{pmatrix} \right]^{-1} \\ &= \left[\frac{\bar{x}^2}{(\hat{\sigma}^0)^2} - \left(\frac{\bar{x}}{(\hat{\sigma}^0)^2}, 0 \right) \begin{pmatrix} \bar{x} \\ 0 \end{pmatrix} \right]^{-1} = \frac{(\hat{\sigma}^0)^2}{x^2 - (\bar{x})^2}, \end{aligned} \quad (21)$$

which is proportional to the variance of the ML-estimate $\hat{\gamma}^{full} = \hat{\beta}_{KK}^{full}$. Note that $\hat{\beta}_{KK}^{full}$ is the essential ingredient of the estimate $\hat{D} = \sqrt{n} \hat{\beta}_{KK}^{full}$ of bias $D = \sqrt{n}(\gamma^{full} - \gamma^0)$. In short, irrespective of the concrete value of the common term ω , comparing FIC^0 and FIC^{full} in fact reflects the trade-off between bias D versus estimation variability given by K .

While the (sub-)model with the smallest estimate of FIC is chosen, for the nontrivial case in which $\omega \neq 0$, the narrow model is preferred by the FIC over the full model if $FIC^0 = \omega^2 D^2 < 2\omega^2 K = FIC^{full}$ or, equivalently, if $D^2/K < 2$ (CLAESKENS, HJORT, 2003:907). In our example, this decision is based on the following estimate of a $\chi^2(1)$ -distributed test statistic:

$$\frac{\hat{D}^2}{\hat{K}} = \frac{(\hat{\beta}_{KK}^{full})^2}{\frac{(\hat{\sigma}^0)^2}{n(x^2 - (\bar{x})^2)}}$$

where $\frac{(\hat{\sigma}^0)^2}{n(x^2 - (\bar{x})^2)}$ is the variance of $\hat{\beta}_{KK}^{full}$ and the significance level results from $Pr(\chi^2(1) \geq 2) = 0.157$.

Although in our example the decision on whether to prefer the null or the full model does not depend upon the choice of the focus parameter μ at all, for illustrative purposes, we nonetheless calculate the FIC both for our preferred focus parameter

$$\mu = \eta_{Kp_L} = \frac{\beta_{KL}}{s_K} + s_L = \frac{-\beta_{KK}}{\beta_K + \beta_{KK} \log X} + 1 - (\beta_K + \beta_{KK} \log X), \quad (22)$$

and, alternatively, for $\mu = \beta_{KK} = \gamma$, for which $\frac{\partial \mu}{\partial \gamma} = 1$, $\frac{\partial \mu}{\partial \xi} = (0, 0)^T$, and hence $\omega = -1$, so that $FIC^0 = D^2$ and $FIC^{full} = 2K$.

In contrast, for $\mu = \eta_{Kp_L}$, we obtain from expression (22)

$$\begin{aligned}\frac{\partial \mu}{\partial \gamma} \Big|_{\theta^0} &= \frac{\partial \mu}{\partial \beta_{KK}} \Big|_{\theta^0} = \left(\frac{-\beta_K}{(\beta_K + \beta_{KK} \log X)^2} - X \right) \Big|_{\theta^0} = -\frac{1}{\beta_K^0} - X, \\ \frac{\partial \mu}{\partial \bar{\xi}} \Big|_{\theta^0} &= \left(\begin{array}{c} \frac{\beta_{KK}}{\beta_K + \beta_{KK} \log \bar{x}} - 1, \\ 0 \end{array} \right) \Big|_{\theta^0} = \left(\begin{array}{c} -1 \\ 0 \end{array} \right).\end{aligned}$$

Using these derivatives and definition (17), for $X = \bar{x}$ the estimate of ω reads

$$\hat{\omega} = \hat{I}_{10} \hat{I}_{00}^{-1} \frac{\partial \mu}{\partial \bar{\xi}} \Big|_{\theta^0} - \frac{\partial \mu}{\partial \gamma} \Big|_{\theta^0} = \left(\frac{\bar{x}}{(\hat{\sigma}^0)^2}, 0 \right) \begin{pmatrix} (\hat{\sigma}^0)^2 & 0 \\ 0 & (\hat{\sigma}^0)^2/2 \end{pmatrix} \begin{pmatrix} -1 \\ 0 \end{pmatrix} + \frac{1}{\hat{\beta}_K^0} + \bar{x} = \frac{1}{\hat{\beta}_K^0}.$$

In sum, $\widehat{FIC}^{full} = 2\hat{\omega}^2 \hat{K} = \frac{2}{(\hat{\beta}_K^0)^2} \frac{(\hat{\sigma}^0)^2}{\bar{x}^2 - (\bar{x})^2}$, which in accord with $(\hat{\sigma}^0)^2$ should be close to zero if translog function (1) is the true model, so that estimation variability is small. Similarly intuitive is that $\widehat{FIC}^0 = \hat{\omega} \hat{D} = n \left(\frac{\hat{\beta}_{KK}^{full}}{\hat{\beta}_K^0} \right)^2$ should be small or even vanish if COBB-DOUGLAS is the true model and, hence, $\hat{\beta}_{KK}^{full}$ is close to, or even equals, zero, and, hence, modeling bias is small because the null model is appears to be appropriate.

It bears noting that $\hat{\omega}$ generally depends upon the concrete value $X = x$:

$$\hat{\omega} = -\bar{x} + \frac{1}{\hat{\beta}_K^0} + x, \quad (23)$$

so that the FIC also critically hinges on the individual value $X = x$. As a consequence, it may well be the case that with this criterion the full model might be preferred for some, but not for all x . In contrast to other measures, such as AIC, the FIC therefore does not provide for a unanimous model recommendation across the whole range of values of the conditional variables.³

More generally, in the q -dimensional case in which models may differ in q parameters $\gamma_1, \dots, \gamma_q$, the FIC is given by

$$FIC := \left(\sum_{j=1}^q \omega_j D_j 1(\gamma_j = \gamma_j^0) \right)^2 + 2 \sum_{j=1}^q \omega_j^2 K_j 1(\gamma_j \neq \gamma_j^0), \quad (24)$$

³Alternatively, one might use a weighted version of the FIC (see CLAESKENS, HJORT, 2008).

if K is diagonal with entries K_j and where $1(\cdot)$ denotes the indicator function. Note that for $q = 1$ definition (24) reduces either to (16) if $\gamma = \gamma^0$, that is, to the FIC for the null model or to the FIC for the full model (19) if $\gamma \neq \gamma^0$, and $\omega_1 = \omega$ being a common ingredient. From expression (24), it becomes obvious that with a parsimonious model, the reward is a small variance contribution $2 \sum_{j=1}^q \omega_j^2 K_j 1(\gamma_j \neq \gamma_j^0)$, but the penalty is a larger $(\sum_{j=1}^q \omega_j D_j 1(\gamma_j = \gamma_j^0))^2$, originating from modeling bias. The situation is reversed for richer models. In short, including more model components means more variance and lower bias, and vice versa.

Finally it bears noting that for the multi-dimensional case $q > 1$, the factors $\omega_1, \dots, \omega_q$, which vary with the focus parameter μ , generally differ from each other. Thus, as opposed to the one-dimensional case illustrated here, different models may be preferred by the FIC in the multi-dimensional case, depending upon the concrete choice of focus parameter μ .

5 Summary

Econometric studies on factor substitution frequently stress the importance of choosing the true model for describing the underlying production technology (e.g. *CONSIDINE*, 1989). Typically, this choice focuses on a few well-established functional forms, such as Generalized Leontief or Cobb-Douglas, and, often, translog. In seeking the right functional form, however, one might ignore that any parametric model represents a highly stylized description of the real production process. As a consequence, none of these functional forms can claim to be the true model, albeit these forms may capture certain features of reality reasonably well. Rather than looking for the true model, an alternative avenue is to search for that model specification that is most appropriate for answering a specific research question, such as the substitution relationship of energy and capital.

This is precisely the core of the concept of the Focused Information Criterion (FIC), developed by CLAESKENS and HJORT (2003) to allow for purpose-specific model selection. Using a one-dimensional analytical example, this paper has illustrated this concept, whose underlying idea is to study perturbations of a parametric model, which rests on the known parameters $\gamma^0 := (\gamma_1^0, \dots, \gamma_q^0)^T$ as a point of departure. A variety of models may then be considered that depart from γ^0 in some or all of q directions: $\gamma \neq \gamma^0$.

On the basis of the maximum-likelihood estimates for the parameters of the altogether 2^q (sub-)models, that model for which the FIC is minimal for a given focus parameter of choice $\mu = \mu(\gamma)$ will be selected, a selection procedure that – except for the one-dimensional case $q = 1$ – critically hinges on the choice of the focus parameter μ . In contrast, classical selection criteria are not related to the purpose of inference. In addition to this feature, the FIC contrasts with other model selection measures, such as AIC and SIC, in that it is not a global criterion that recommends a single, most preferred model irrespective of the values of the covariates. Rather, it is a local criterion that may indicate the appropriateness of various models, depending upon the vicinity of the values of the conditioning variables.

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